



5 reasons to replace skylights during reroofing

Not sure how to talk to your customers about skylight replacement? Replacing means peace of mind for you and your customer. Here are five reasons, in order of importance, you can use educate your customers.

1

Save time and money – Your skylights are old and with the roofing crew working on your roof, they are likely to loosen up a bit. Replace them during your reroofing project to avoid problems later and to save time and money now by having your roofing company do all of the work at one time.

2

Solar tax credit – You can get the latest, greatest solar powered skylight models for much less because they are eligible for a 30 percent federal tax credit on product and installation through Dec. 31, 2019. By choosing a solar powered model, you are getting the most bang for your buck because these skylights have the most functionality.

3

Improved energy efficiency – Your current skylights are old and that means they're not energy efficient. The newest VELUX models feature dual paned glass that provides improved energy efficiency over your old skylights.

4

Daylight and fresh air – Update your skylight to get new functionality. The latest solar powered models are remote controlled (without any wiring required!), so you can easily open the skylights to bring in fresh air and adjust the blinds with just a tap of a touchscreen.

5

Blinds for light control – Yes, you heard correctly: the newest skylight models can be outfitted with room darkening or light diffusing blinds to provide light control in the room below, also controlled by remote. They even come in fun colors and patterns for a little design excitement on your ceiling.